



You Pick The Corporations And We'll Do The Marketing For You!

Developing successful relationships with corporations can result in explosive growth opportunities.

With the rising cost of health insurance and the poor health of most of our society, employers are increasingly interested in proactive strategies to improve the health of their workforce. If you are not actively developing relationships with local corporations, you are missing out on the hottest growth area of healthcare.

However, developing corporate relationships isn't as easy as it sounds. Health and wellness providers nationally have found that a relationship with Wellspring is the most efficient and effective way to quickly develop corporate relationships.

Here is specifically how Wellspring's corporate sales and marketing program works:

1. You'll identify an initial ten corporations that you would like to have a relationship with. If you don't have specific employers in mind, we can pull from our pre-qualified database. Wellspring will contact each of the ten prospects.
2. Based upon the results of each corporate target's needs, Wellspring will implement a health and wellness program built around you as their "Corporate Wellness Doctor".
3. Each month, you'll review the status of the corporate relationships and decide if you want to make changes to your "top ten" list by substituting new employers.
4. In addition to the employers you select, Wellspring has a national sales team composed of health insurance brokers offering additional employers to work with and has a powerful program to form a Direct Member Benefit with your local Chamber of Commerce!

Why Have Us Conduct Your Corporate Business Development?

Wellspring Healthcare Enterprises, Inc. has been successfully developing corporate relationships with employers of all sizes, industries, and locations since 1999 and recently announced its 3,000th enrolled corporate client!

Wellspring offers health and wellness professionals valuable exposure to our corporate clients through health workshops/presentations, on-site small group programs, health fairs, and comprehensive, year-round wellness programs.

Additionally, Wellspring will provide you the tools, sales/marketing, and support to be successful including training to be a Certified Health Coach and use the CHC designation!

For more information, contact Judd Fuhr, MD, DC, CHC at
877-WELLSPRING (877-935-5777) ext. 33
or view an informational, no obligation/cost, on-demand webinar
@ www.corporatehealthcoach.net

